



Competition Commission (“the Commission”)
Mulayo Building, Block C
77 Meintjies Street
Sunnyside
Pretoria

20 February 2024

Attention: Zintle Siyo
By e-mail: ZintleS@compcom.co.za

Dear Zintle,

**RE: REQUEST FOR INFORMATION RELATING TO THE FRESH PRODUCE MARKET INQUIRY
(CASE NUMBER: 2022APR0051)**

1. We refer to the above matter, our response of 5 February 2024 as well as the Commission’s subsequent revised request for information following our discussions on 6 February 2024.
2. In terms of the Commission’s revised request for information, the Commission only requires responses to questions 4, 5 and 8. We would have liked to provide response to all questions in the revised request, but please note that information is not readily available and our colleagues are still compiling the required information. Therefore, we only responded to item 8 at this stage and responses to questions 4 and 5 will be shared in due course.
3. We wish to state at the outset that Sasol only produces LAN. CAN as indicated on the Sasol website is an international reference to LAN (i.e. LAN and CAN are the same product). Therefore, the information provided as part of this response relates to LAN as it is referred to in South Africa.
4. For ease of reference, we have repeated the Commission’s question in bold below followed by the relevant response from Sasol.
5. Kindly note that in line with the attached Form CC7, Sasol claims some of the contents of this letter as confidential as defined in section 1(1) of the Competition Act No. 89 of 1998, as amended. Please take note of the accompanying Form CC7 claiming confidentiality on the letter marked Annexure “A”.

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Directors: VD Kahla (Chairman) B Baijnath RM Laxa NP Magaqa NX Maluleke CK Mokoena TD Mokomela Z Monnagotla GN Nndwammbi

Alternate directors: TLB Boikhutso YM Motsisi

Company Secretary: M du Toit

8. Provide the following information about fertilisers (limit this fertiliser used in the production of fresh produce only) that you sell and/or distribute for the period 2017 to 2022. This information should be provided in Microsoft Excel:

8.1. Total volume sold,

8.2. Average selling prices,

8.3. Rand and percentage markups,

8.4. Rand and percentage gross profit margins, and

8.5. Rand and percentage nett profit margins.

Please see attached spreadsheet setting out Sasol's responses to the above requested information.

We trust that the above is of assistance. Please do not hesitate to contact us should you require further assistance.

Yours sincerely

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