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Private Bag X23, Lynnwood Ridge 0040, South Africa

Enquiries: Ruan Maré

Email: freshproduceinq@compcom.co.za

Our Reference: 2022APR0051

Date: 27 June 2023

121 Sovereign Dr

Route 21

Business Park

Centurion

0178

Per e-mail: info@tomatoessa.org

Dear Sir/Madam,

**REQUEST FOR INFORMATION BY THE FRESH PRODUCE MARKET INQUIRY (CASE NUMBER:
2022APR0051)**

**REQUEST FOR INFORMATION BY THE FRESH PRODUCE MARKET INQUIRY (CASE NUMBER:
2022APR0051)**

1. The Competition Commission of South Africa (“the Commission”) has noted your responses to our initial request for information (“RFI”), received from you on 04 May 2023.

2. The purpose of this letter is to request additional information arising from your abovementioned submission.

3. We wish to remind you:
 - 3.1. Where possible kindly limit your responses to only the commodities identified in the Terms of Reference and Statement of Issues. These are repeated here for completeness as follows: -
 - 3.2. Fruits: apples, citrus (particularly oranges and soft citrus), bananas, pears and table grapes; and
 - 3.3. Vegetables: potatoes, onions, carrots, cabbage, tomatoes and spinach.

4. Where applicable, all responses to data requested in this document should be provided for the period 2017 to 2022 and the frequency of the data we require is monthly, yearly and an average submitted in Excel format please.

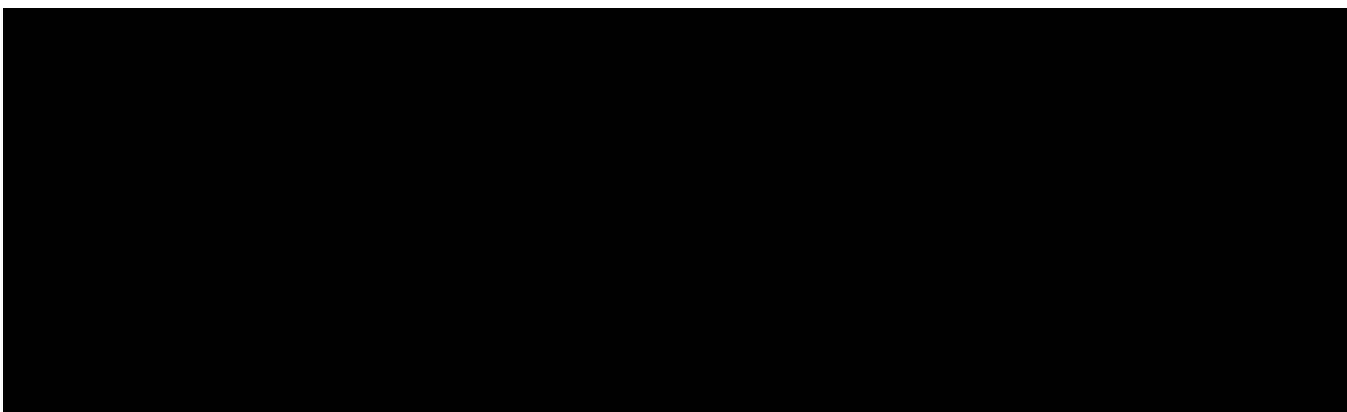
5. Kindly note that in terms of Section 44 of the Competition Act 89 of 1998, as amended (“the Act”), you may claim confidentiality over any or all information submitted to the Commission by completing a CC7 form (also attached herewith). Please note that where the information and/or documents requested by the Commission are not provided, the Commission is empowered, in terms of section 49A(1) of the Act, to issue a summons.

6. Your response to the letter should kindly be submitted by no later than **19 July 2023**, per email to freshproduceinq@compcom.co.za.

.ADDITIONAL INFORMATION REQUEST

7. Provide a list of all the Tomato Producers organisation members and their contact details

Below are names we obtained from the various markets. We struggle to obtain contact details as the municipal markets have incomplete and inaccurate records. We provided what we could find.



[REDACTED]

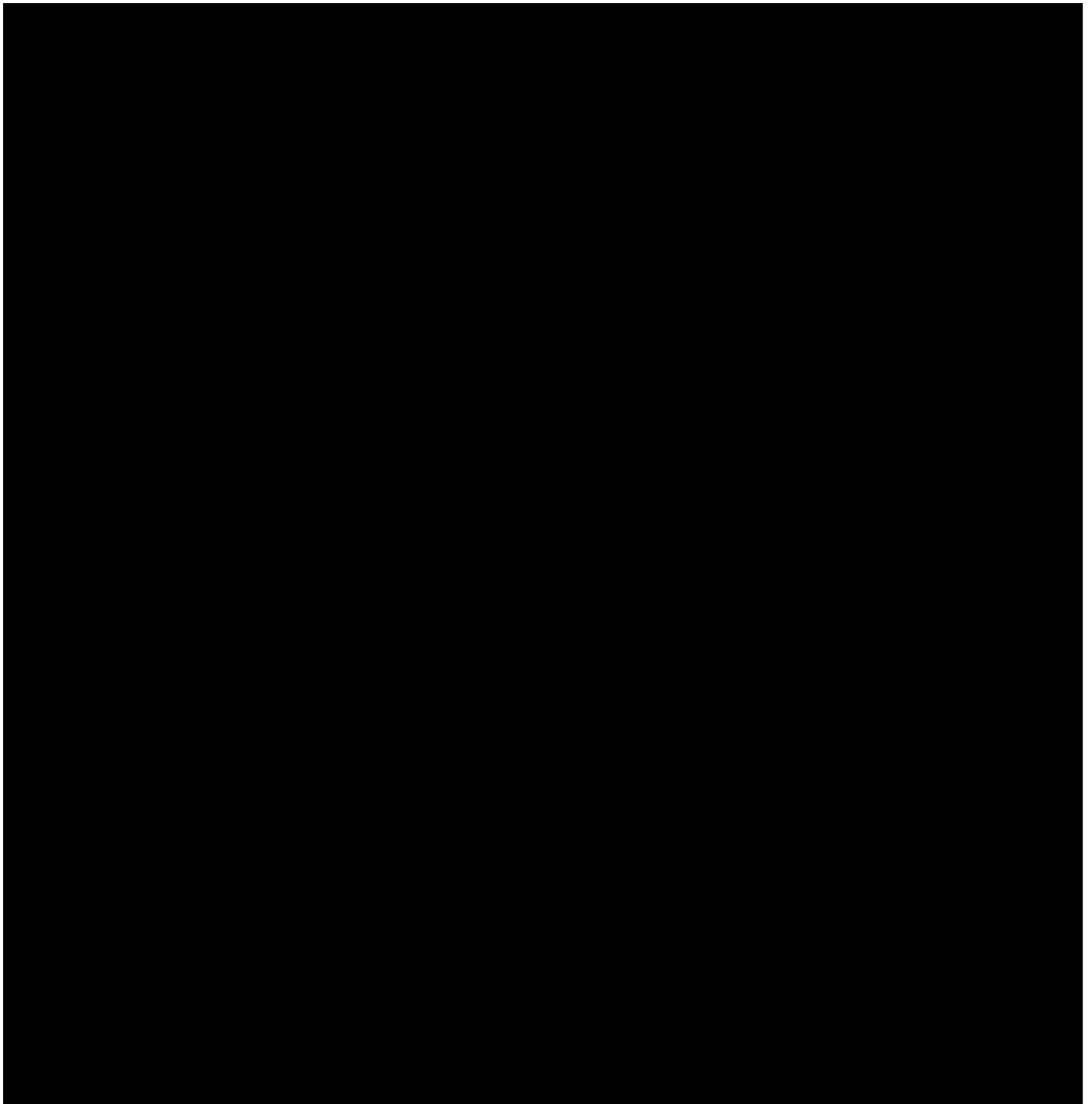
[REDACTED]

[REDACTED]

[REDACTED]

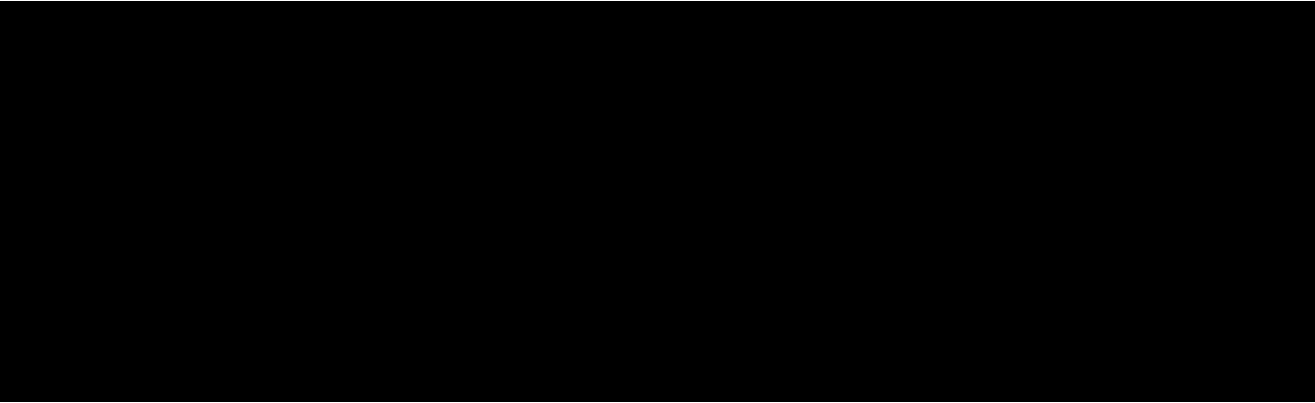
J T K FRESH PROD
J&H Fruit
J.M MAKHUBELE FARMING - e-mail:
 jappiemakhubela@gmail.com
JC Schutte
JHB BDY
JJ Swart
Jla Boerdery
Johnson Fruiterers
JP Farming
JP Kriel
JP Nel
K SEUSUNKER - e-mail:
 vicky.sunglofp@gmail.com
K Z P FRESH PRODUCE
Kabul Properties
Kabul Properties (Pty) Ltd

MAHARAJ R
Mahumani M J
MAKOYAS GARLIC
Malherbe A W
MARANATA VARSPRODUKTE
MARKET PRODUCE SUPPLY - e-mail:
 marketproduce@lantic.net
Marlo
Marlo Farms
MASHABELA T
MATHEERE M L - e-mail:
 northelephantfarming@gmail.com
MaxMead
MBEKIZELI MTUNGWA
MEYER A M 120077
Mgiba Z J
MJ BURGER (PTY) LTD



[REDACTED]

[REDACTED]



8. At paragraph 33, page 8, it is mentioned that “*Many of todays large-scale farmers were once small-scale farmers*”. Kindly provide examples of these farmers and, if possible, their contact details.

- Mohale Farms - Mamokgadi, Bolobedu, Limpopo, Greater Letaba
- ZZ2 - PO Box 19, Mooketsi, 0825
- Greenway Farms - 22 DELAREY 164 IQ KRUGERSDORP, Gauteng, 1749

9. At paragraph 56, page 11, of your response regarding price differentials between NFPMs and retailers, one of the reasons given is “*inelastic prices (due to limited price discovery)*”:

9.1. Kindly provide a more detailed response with regard to the limited price discovery. It has been submitted to the Inquiry by other stakeholders that the existence of NFPMs has allowed for greater price discovery both at the NFPMs as well as outside of the NFPMs. Is this not the case for TPO's members?

The price discovery mechanism on the NFPM's is far more transparent than dealing with Retailers. The markets are places where many buyers and sellers congregate, and the price is easily discovered based on supply and demand. Retailers generally require a fixed price for a given period regardless of the supply and demand so that they do not have to adjust their selling price daily. I think the TPO's response may have been misconstrued. The TPO is firmly of the view that the NFPMs have allowed for greater price discovery both at the NFPMs as well as outside of the NFPMs.

Provide a suggestion on what criteria can financiers use in order to ensure that the funding model accommodates both small and large farmers.

The TPO is not involved in financing. The question is best left to the financiers.

10. Should you have any queries with regard to this request for information, do not hesitate to contact Derrick Bowles at Derrickb@compcom.co.za

Yours Faithfully,

Ruan Mare

Market Conduct Division

Competition Commission South Africa

Email: RuanM@compcom.co.za

(Not signed due to electronic transmission)